AUDITED FINANCIAL STATEMENTS

MID-COAST RADIO PROJECT, INC. (90.1 FM KKFI)

For the Years Ended December 31, 2020 and 2019

MID-COAST RADIO PROJECT, INC. (90.1 FM KKFI)

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Mid-Coast Radio Project, Inc.

Opinion

We have audited the accompanying financial statements of Mid-Coast Radio Project, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2020, and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Mid-Coast Radio Project, Inc. as of December 31, 2020, and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Mid-Coast Radio Project, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Mid-Coast Radio Project, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including

omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
 include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
 statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of Mid-Coast Radio Project, Inc.'s internal control. Accordingly, no such opinion is
 expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Mid-Coast Radio Project, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

McAULEY & CRANDALL, PA Overland Park, Kansas

McAuley " Crandall, 8%

November 15, 2021

MID-COAST RADIO PROJECT, INC. (90.1 FM KKFI) STATEMENTS OF FINANCIAL POSITION As of December 31, 2020 and 2019

ASSETS	2020	2019
Current Assets:		
Cash and Cash Equivalents	\$ 491,352	\$ 453,157
Accounts Receivable (net of allowance for bad debts of \$0)	110,200	36,418
Prepaid Expenses	19,559	19,250
Total Current Assets	 621,111	508,824
Fixed Assets:		
Equipment and Fixtures	460,617	435,407
Facility Improvements	55,107	51,543
Software	15,944	12,204
Accumulated Depreciation	 (456,213)	(435,068)
Net Fixed Assets	75,454	64,086
TOTAL ASSETS	\$ 696,565	\$ 572,911
LIABILITIES AND NET ASSETS		
Current Liabilities:		
Accounts Payable	\$ 12,307	\$ 9,012
Accrued Expenses	63,701	46,479
Total Current Liabilities	 76,008	55,491
TOTAL LIABILITIES	76,008	55,491
Net Assets:		
Net Assets Without Donor Restrictions	609,389	482,852
Net Assets With Donor Restrictions	11,169	34,568
TOTAL NET ASSETS	620,558	517,420
TOTAL LIABILITIES AND NET ASSETS	\$ 696,565	\$ 572,911

MID-COAST RADIO PROJECT, INC.

(90.1 FM KKFI)

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

As of December 31, 2020 and 2019

	,	Nithout	<u>2020</u>		,	2019 Without				
		Donor strictions	 th Donor strictions	Total		Donor strictions		th Donor strictions		Total
Revenues, Gains, and Support										
Donations and underwriting	\$	740,357	\$ 140	\$ 740,497	\$	701,177	\$	37,113	\$	738,291
Grants		14,990		14,990		11,612		11,219		22,831
Sublease Income		33,683		33,683		33,683				33,683
Interest Income		1,647		1,647		6,835				6,835
Other Income		(64)		(64)		1,833				1,833
Net assets released from restrictions		23,539	(23,539)	-		13,765		(13,765)		-
Total Revenue		814,152	(23,399)	790,754		768,905		34,568		803,473
Expenses										
Program Service		448,557	-	448,557		445,734		-		445,734
Management and Administrative		98,194		98,194		81,679				81,679
Fundraising expenses		140,864		140,864		205,150				205,150
Total Support Expenses		687,616	-	687,616		732,563		-		732,563
Change in Net Assets	\$	126,537	\$ (23,399)	\$ 103,138	\$	36,341	\$	34,568	\$	70,909
Net Assets, Beginning of Year		482,852	34,568	517,420		446,511				446,511
Net Assets, End of Year	\$	609,389	\$ 11,169	\$ 620,558	\$	482,852	\$	34,568	\$	517,420

MID-COAST RADIO PROJECT, INC. (90.1 FM KKFI) STATEMENTS OF FUNCTIONAL EXPENSES

As of December 31, 2020 and 2019

2020 2019 Mgmt & Mgmt & General General Expense **Fundraising Program** Total **Fundraising Program** Total **Affiliations Expense** 5,787 5,787 5,637 5,637 **Board of Directors Expense** 1,528 1,528 5,339 5,339 Computer Software, Svc & Support 1,303 1,303 2,605 961 961 1,922 Conferences, Travel, Meetings & Meals 295 1,051 1,346 134 1,395 1,529 **Depreciation Expense** 21,146 21,146 18,269 18,269 **Employment Expenses** 83,739 66,836 180,034 17,097 84,100 68,848 170,045 29,460 **Engineering and Maintenance** 14,587 10,642 14,587 10,642 12,226 9,965 **Financial Expenses** 3,177 9,050 2,425 7,540 **Fundraising Expenses** 31,169 31,169 75,065 75,065 **Insurance Expense** 11,177 11,177 6,306 2,887 2,950 12,142 Legal and Professional 32,650 32,650 31,188 31,188 **Marketing Costs** 1,674 1,674 12,206 12,206 2,039 247 Miscellaneous expenses 1,878 161 6 241 2,098 Postage and delivery 270 1,081 1,351 420 1,678 **Programming Expenses** 246,773 246,773 244,875 244,875 11,264 10,937 75,295 Rent Expense 11,264 54,402 76,931 10,937 53,421 **Supplies** 5,166 1,090 726 1,816 3,283 1,883 Utilities 733 4,398 1,099 29,710 35,207 3,719 35,732 40,184 **Volunteer Costs** 606 606 7,746 7,746 Website and Streaming 6,964 6,964 3,005 3,005 Total 98,194 140,864 81,679 205,150 445,734 732,563 448,557 687,616

MID-COAST RADIO PROJECT, INC. (90.1 FM KKFI) STATEMENTS OF CASH FLOWS As of December 31, 2020 and 2019

Cash Flows from Operating Activities	2020	2019
Cash received from gifts without donor restrictions	\$ 441,777	\$ 502,838
Cash received from Sublease	33,683	33,683
Dividends and Interest Received	1,647	6,835
Cash disbursed for expenses	 (406,399)	(473,275)
Net cash flows from Operating Activities	70,709	70,081
Cash Flows from Investing Activities		
Purchase of Fixed Assets	 (32,514)	(5,000)
Net cash flows from Investing Activities	(32,514)	(5,000)
Cash Flows from Financing Activities		
Payments on Note Payable	 -	
Net cash flows from Financing Activities	-	
Net cash flows for period	38,195	65,081
Cash and equivalents, beginning of year	 453,157	388,076
Cash and equivalents, end of year	\$ 491,352	\$ 453,157
Reconciliation of Changes in Net Assets to Net Cash Provided by		
Operating Activities		
Change in net assets without donor restrictions	\$ 103,138	\$ 70,909
Net Cash changes by operating activities:		
Depreciation	21,146	18,269
(Increase)/Decrease in Accounts Receivable	(73,782)	(19,568)
(Increase)/Decrease in Prepaid Expenses	(310)	(2,380)
Increase/(Decrease) in Accounts Payable	3,295	(4,964)
Increase/(Decrease) in Accrued Expenses	17,221	7,815
Net Cash Flows from Operating Activities	\$ 70,709	\$ 70,081

Note 1: Summary of Accounting Policies

(a) Nature of Activities

The Mid-Coast Radio Project, Inc. (90.1 FM KKFI) is a non-profit corporation in the State of Missouri, organized in 1977, as a non-commercial, educational public radio station serving Kansas City, Missouri and its surrounding areas. Mid-Coast Radio Project, Inc. operates and broadcasts under the call letters KKFI at 90.1 FM.

(b) Mission

90.1 FM KKFI is the Kansas City's area independent, non-commercial community radio station. It seeks to stimulate, educate and entertain its audience, to reflect the diversity of the local and world community, and to provide a channel for individuals, groups, issues and music that have been overlooked, suppressed, or underrepresented by other media.

(c) Basis of Accounting

The financial statements are presented on an accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Revenues are recognized when realized and earned and expenses are recognized when incurred. All revenues and expenses are considered for operations.

(d) Net Assets

Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of 90.1 FM KKFI and changes therein are classified and reported as follows: net assets without donor restrictions and net assets with donor restrictions.

In 2016, 90.1 FM KKFI elected early adoption of the Financial Accounting Standards Board's (FASB) Accounting Standards Codification (ASC) 958-205-45-2 as prescribed by FASB Accounting Standards Update (ASU) 2016-14. Under the previous standard, net assets were classified and reported in three groups—permanently restricted, temporarily restricted, and unrestricted—based on the existence or absence of donor-imposed restrictions and the nature of those restrictions. Under the updated standard, net assets are classified and reported in two groups— net assets without donor restrictions and net assets with donor restrictions—based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets that are not subject to any donor-imposed stipulations.

Net Assets With Donor Restrictions - Net assets subject to donor-imposed restrictions on their use that may be met by actions of 90.1 FM KKFI or the passage of time. When a donor restriction expires, temporarily restricted

Note 1: Summary of Accounting Policies (continued)

net assets are reclassified to unrestricted net assets and are reported in the statement of activities as net assets released from restrictions.

(e) Income Taxes

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation, therefore no provision has been made for federal and state income taxes in the accompanying financial statements. The tax years 2020-2019 are currently open to examination by federal and state taxing agencies.

(f) Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual events and results could differ from those assumptions and estimates.

(g) Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents

For purposes of the statement of financial position and the statement of cash flows, cash and cash equivalents consist of cash and other highly liquid resources, such as investments in certificates of deposit and money market funds, with an original maturity of three months or less when purchased. Assets reserved for property improvements on the statements of financial position include restricted cash received with restrictions imposed by donors (but not yet spent) for property improvements.

(h) In-Kind Donations

The Organization records various types of in-kind contributions. Contributed services are recognized at fair value if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributions of tangible assets are recognized at fair value when received.

There was \$238,649 and \$234,849 recognized by the Organization for in-kind service donations for the years ending December 31, 2020 and 2019 respectively by program directors and radio personalities for their broadcasting services rendered. The increase is a result in a change in estimate. For years ending December 31, 2020 and prior, the estimate was based on one programmer for an entire year. For the year ending December 31, 2020 the estimate is based on the actual number of programmers per program during the year, increasing the accuracy of the estimate. These services were recorded as income and expense during this period.

Note 1: Summary of Accounting Policies (continued)

(i) Functional Allocation of Expenses

The costs of providing the various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain shared costs have been allocated among the programs and supporting services benefited.

(j) Advertising Costs

Advertising costs are charged to operations when incurred. There was \$1,674 and \$12,206 reported by the Organization for advertising costs for the years ended December 31, 2020 and 2019 respectively.

(k) Promises to Give

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets with donor restrictions. All other donor contributions and donor contributions with restrictions that expire in the fiscal year are reported as increases in net assets without donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

(I) Receivables

Receivables consist of underwriting and pledges receivables recorded at cost due at year end, net of an allowance for bad debts. Management evaluates the accounts at year end to determine collectability and adjusts the allowance for any amounts deemed to be questionable at year end. Bad debt is adjusted for uncollectible accounts. At years ended December 31, 2020 and 2019, all receivables were considered collectable by management, and there was no allowance for bad debt.

At the years ended December 31, 2020 and 2019, receivables were \$110,200 and \$36,418, respectively.

(m) Fixed Assets and Depreciation

Fixed assets are recorded at cost. Depreciation is provided over the estimated useful lives of the assets on a straight-line basis. The useful lives are as follows:

Equipment 5-7 years
Facility Improvements 7 years
Software 3 years

MID-COAST RADIO PROJECT, INC. (90.1 FM KKFI)

NOTES TO THE FINANCIAL STATEMENTS For the Years Ended December 31, 2020 and 2019

Note 2: Cash

The following table provides a reconciliation of cash, cash equivalents, restricted cash, and restricted cash equivalents reported within the statements of financial position that sum to the totals of the same such amounts in the statements of cash flows.

	<u>12</u>	2/31/2020	<u>12</u>	<u>2/31/2019</u>
Cash	\$	480,454	\$	453,157
Restricted cash included in assets reserved for property improvements		10,898		_
Totals	\$	491,352	\$	453,157

As of December 31, 2020, and 2019, cash deposits in financial institutions that were insured by the Federal Deposit Insurance Corporation (FDIC) were reported as fully insured as follows:

	<u>12/31/20</u>	12/31/19
Cash and Cash Equivalents Insured by FDIC	\$88,520	\$103,214

As of December 31, 2020, and 2019, the cash deposits in financial institutions that were not insured by the FDIC were as follows:

	<u>12/31/20</u>	<u>12/31/19</u>
US Treasury Bills Not Insured by FDIC Money Market Not Insured by FDIC Cash and Cash Equivalents Not Insured by FDIC	\$219,987 \$187,197 \$854	\$199,763 \$157,028 \$411

Note 3: Property and Equipment

It is the Organization's policy to capitalize property and equipment over \$500. Lesser amounts are expensed. Purchased property and equipment is capitalized at cost. Donated assets are recorded at their fair market value on the date of donation. Assets donated with the explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, 90.1 FM KKFI reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. 90.1 FM KKFI reclassifies temporarily restricted net assets to net assets without donor restrictions at that time. Improvements are capitalized, while expenditures for maintenance and repairs are charged to expenses as incurred. Property and equipment are depreciated over their estimated useful lives using the straight-line method. The estimated useful life of the assets may be different than their actual economic useful lives.

There were \$32,514 and \$5,000 in fixed asset additions in the years ending December 31, 2020 and 2019, respectively.

Note 4: Commitments and Contingencies

Mid-Coast Radio Project, Inc. leases office space under an 11-year leasing agreement that expired on May 31, 2019, with two five-year options available after the original term. The lease was renewed for the first five-year option and will expire on May 31, 2024. Rent obligation under this lease is \$3,433 per month, with a yearly increase of 3% at the lease anniversary. Required future minimum lease payments are as follows:

<u>Year</u>	<u>Amount</u>
2020	56,322
2021	58,013
2022	59,757
2023	61,549
2024	25,960

The Organization leased space for their broadcasting tower in Blue Summit, Missouri. This lease is under a 3rd extension, expiring August 2022, with an additional two (2) five (5) year extensions available. The current lease calls for monthly rental payments, adjusted for inflation every five years. The lease also requires that 40% of any revenue from the sublease of the tower be paid to the Lessor. The current future minimum annual rental payments are as follows:

<u>Year</u>	<u>Amount</u>
2020	15,281
2021	15,281
2022	10,187

Note 5: Compensated Absences

Employees of the Mid-Coast Radio Project, Inc. are entitled to paid vacation, paid sick days, and personal days off, depending on length of service. Employees can accumulate sick leave and vacation leave and, upon separation, are paid out any unused vacation. At December 31, 2020 and 2019 the Organization's liability for compensated absences is estimated at \$6,813 and \$5,859, respectively.

Note 6: Functional Expenses

Certain categories of expenses are attributable to more than one program or supporting function and are allocated on a reasonable basis that is consistently applied. The expenses are allocated to their respective programs or function.

As of December 31, 2020, of the total expenses reported, \$448,557 is for program service fees, \$98,194 is for management and general expenses, and \$140,864 is for fundraising expenses. As of December 31, 2019, of the total expenses reported, \$445,734 is for program service fees, \$81,679 is for management and general expenses, and \$205,150 is for fundraising expenses.

MID-COAST RADIO PROJECT, INC. (90.1 FM KKFI)

NOTES TO THE FINANCIAL STATEMENTS For the Years Ended December 31, 2020 and 2019

Note 7: Net Assets With Donor Restrictions

Net assets with donor restrictions are available for the following programs as of December 31, 2020:

	12/3	<u>31/2020</u>	12/3	<u>31/2019</u>
Grants Fundraising Drive	\$	189 10.980	\$	189 34379
Totals	\$	11,169	\$	34,568

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by donors.

	<u>12/3</u>	<u>31/2020</u>	<u>12/31/2019</u>			
Grants	\$	_	\$	811		
Event Sponsorships		-	\$	10,219		
Fundraising Drive		23,539		2735		
Totals	\$	23,539	\$	13,765		

Note 8: Liquidity and Availability of Financial Resources

Those matters include the following:

	<u>12/</u>	<u>/31/2020</u>	<u>12/31/2019</u>		
Current assets, excluding non-financial assets Donor restrictions Financial assets available to meet cash needs for	\$	491,352 (11,169)	\$	453,157 (34,568)	
general expenditures within one year	\$	480,182	\$	418,589	

90.1 FM KKFI receives contributions each year from donors and funds from operating activities that are used to fund program initiatives and are available to meet annual cash needs for general expenditures. 90.1 FM KKFI does not have any board designated net assets, so all financial assets are available to meet the needs of general expenditures. During the year ended December 31, 2020 and 2019, the organization was able to meet its cash needs utilizing current year contributions.

Note 9: Accounting Standards Issued Not Yet Adopted

The Financial Accounting Standards Board (FASB) issued a new accounting standard, Leases, which will eliminate the concept of operating leases, among other things. This new standard will include substantial changes for accounting by lessees; existing operating leases and all new leases, unless immaterial, will require balance sheet recognition (right to use asset and lease liability). The standard is first effective for 90.1 FM KKFI with its 2022 fiscal year.

Note 10: Accounting Standards Adopted

In May 2014, FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606), which supersedes nearly all existing revenue recognition guidance under U.S. accounting principles. This guidance outlines a single, comprehensive model for accounting for revenue from contracts with customers. The core principle of the new standard is to recognize revenues when promised goods or services are transferred to customers in an amount that reflects the consideration to which an entity expects to be entitled for those goods or services. The new accounting standard defines a five-step process to achieve this core principle and, in doing so, more judgment and estimates may be required within the revenue recognition process than are required under existing U.S. accounting principles.

90.1 FM KKFI adopted the standard on January 1, 2020. Its program revenue is generated substantially from grants and contributions. The Organization analyzed the provisions of the FASB's ASC Topic 606, Revenue from Contracts with Customers, and has concluded that no changes are necessary to conform with the new standard. The timing of revenue recognition was not affected by the new standard.

Note 11: Subsequent Events

As a result of the spread of the COVID-19 Coronavirus and the resulting stay-at-home orders issued by the state of Missouri, the state in which 90.1 FM KKFI operates, 90.1 FM KKFI currently believes that it has been financially impacted by these restrictions occurring in 2020 in the following ways:

- It has not been able to hold public events, nor attend outside events, to encourage donations and awareness.
- It has not been able to bring new volunteers and on-air hosts into the studio, nor has it been permitted to welcome on-air guests into its studios.
- Many of its underwriters are in the restaurant, hospitality, or entertainment industries whose sectors of the economy are also suffering material setbacks due to the pandemic.
- Underwriting donations have decreased by \$15,000 compared to 2019.
- Event revenue is down \$24,000 as of the end of August 2020.
- Net revenue is reported to be up in August 2020 by \$25,000 compared to 2019 due to a few small COVID related grants and intentional trimming of expenses.
- While 90.1 FM KKFI cannot be reasonably estimate how it will be affected by COVID-19 at the end
 of the year, it anticipates a decrease in overall funding, though it believes that it should still have
 net income of zero or a small net gain due to the conservative stewardship of its donations.

On April 27, 2020, the Organization received loan proceeds in the amount of \$28,800 under the Paycheck Protection Program ("PPP"). The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), provides for loans to qualifying businesses for amounts up to 2.5 times of the average monthly payroll expenses of the qualifying business. The loans and accrued interest are forgivable after twenty-four weeks as long as the borrower uses the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities, and maintains its payroll levels.

Note 11: Subsequent Events (continued)

The amount of loan forgiveness will be reduced if the borrower terminates employees or reduces salaries during the twenty-four-week period. The Organization believes that its use of the loan proceeds will meet the conditions for forgiveness of the loan. Forgiveness of the loan has not been applied for as of the date of the financial statements.

Note 12: Management's Review

Subsequent events were evaluated through December 14, 2021. The audit report date is the date the financial statements were available to be issued.